

## Highland Electric #021825-HEF

Pricing for contract #021825-HEF offers Sourcewell participating agencies the following discounts:

Discounts range from 4% – 55% off list price:

- Electric Vehicle Supply Equipment (4–35% Discount off list price)
- Electrification Assessment (FEA): electrification consulting and feasibility assessment (16.6% Discount)
- CMS and Software Solutions (15–55% Discount)
- System Design and Installation (32.5% Discount)
- Operations and Maintenance (51% Discount)
- Charging-as-a-Service (Depot) (15% Discount)
- Charging-as-a-Service Plus+ (Fleet) (15% Discount)
- Off-grid and backup power solutions: Microgrids, Solar, and Battery Storage (17.5% Discount)

Additional volume discounts:

- For chargers (equipment-only) sales, an additional 1.5% discount is offered for units of 10 or more, and 2.0% discount for 20 or more units.
- Volume discounts are offered for Charging-as-a-Service and Charging-as-a-Service Plus+ offerings for orders of 5 or more units, and there is an additional discount for Charging-as-a-Service for orders of 25 or more units, as shown in the price sheet.
- Additional discounts may be offered on a case-by-case basis.